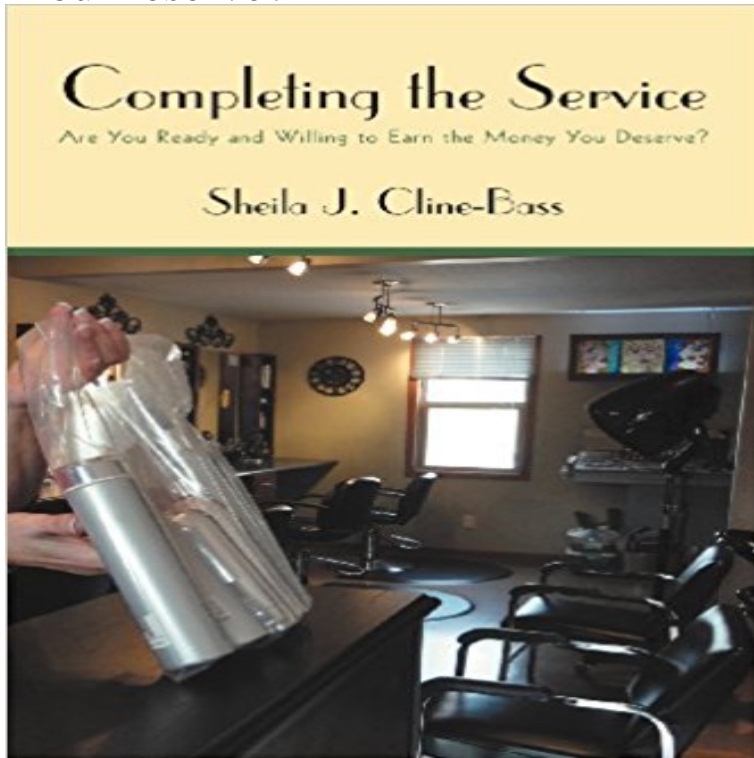


# Completing the Service: Are You Ready and Willing to Earn the Money You Deserve?



Retail sales are a vital part of salon services, but many salon professionals cite a host of reasons why they don't sell: I'm not trained to sell. I'm not sure which products to offer. Selling retail only helps the salon owner. I don't have time to sell. In *Completing the Service*, author Sheila J. Cline-Bass presents a fun and informational program designed to change the way you view salon retail sales and help you understand the impact retailing can have on your economic success. Employing a keep it simple approach, Cline-Bass helps you learn the power, procedure, and profit potential of retail sales by exploring all facets of the business, including ways retail sales can help your business grow; reasons people buy; processes for setting goals; eleven steps to completing the service. The approach presented in *Completing the Service* can help you substantially increase your retail sales and thereby increasing your personal income, salon profits, and client retention.

Green Artists League GALvanizing Eco-Responsibility Subscribe via RSS HOME ABOUT ALCHEMICAL GARDEN ECOVENTIONS Help Cultivate The Alchemical Garden: An Edible Garden and Art Park at Newburyport's Rail Trail Posted by erin on April 25, 2011 3 comments The Alchemical Garden site February 2010 GAL is turning a desolate field of weeds into a visually compelling garden that will educate and engage the community for years to come. Located on a 160 x 25 site near the south entrance of Newburyport's Clipper City Rail Trail, the Alchemical Garden is a richly layered evolving art and horticulture experience that is accessible on many different levels to the public. Alchemical Garden Plot plan Alchemical Garden is designed to become a model for a sustainable, interactive public garden through the use of symbiotic, low maintenance plantings and recycled materials. The ancient discipline of Alchemy marries art and science and is famously known for transforming a common material into gold. The Alchemical Garden will lead the community to transform on a number of levels : Alchemical Garden with Spring Wheat "Crop Circles" June, 2011 BUILD COMMUNITY: The Garden creates a gathering space for individuals to form a more intimate relationship with their community. The space is designed with visual features and seating areas to compel passers-by to pause, reflect, and have a multi-sensory interactive experience ( sight, smell, touch, taste, smell) with the garden and the community. Read the rest of this entry Categories: Alchemical Garden, Articulture, Current Events, Projects. Tags: alchemy, art, bike, crucible, ecology, garden, green art, hedge, hyper-accumulating, industry, living structure, Newburyport, permaculture, rail, sculpture, soil remediation, trail, tree guilds.

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